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High Stakes, No Prisoners is a highly personal account of what it really takes to win as a high-technology startup, especially in the Internet industry, where any speed below warp nine doesn't get you to takeoff. From securing venture capital to getting both the strategy and the technology right, from dealing with Microsoft's power to working with some of the quirkiest, smartest people on the planet, it's all here.

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High Stakes, No Prisoners: A Winner's Tale of Greed and Glory in the Internet Wars: Ferguson, Charles H.: 9781587990656: Amazon.com: Books. 11 Used from \$14.72.

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Charles H. Ferguson is the author of High Stakes, No Prisoners (4.10 avg rating, 144 ratings, 7 reviews, published 1999), Predator Nation (4.31 avg rating, 144 ratings, 7 reviews, published 1999).

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