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Nalebuff, Avinash K.

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Strategy can be understood as the adversarial act of beating a competitor, while being aware that the competitor is trying to beat you too. All too often, strategy is developed with nowhere near enough awareness

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of the possible
behaviour of the
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competition.

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Classic The Art of War.
by Sun Zi (1997-07-07)

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of Strategy: A New
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Avinash Dixit's Art of
Strategy is an
informative book and a
little boring. It's
informative because it
provides you with some
basic principles for how
to reason properly in
situations where you
have to coordinate or
compete with other
people, your self, or a

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company or something
equally abstract; 'game
theory' is just a fancy
name for principled
strategic interaction.

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an environment to gain
a desirable outcome.

Strategy is a game of
position and movement
played using the
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with the purpose of the
game at hand and...

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Chapter 1 —

Assessments | by Erik ...

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strategies are created,
implemented, and

executed is a relatively
recent practice. In this
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Bradley and Angus

Dawson explain how

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strategic thought has evolved and where it is headed.

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prided himself on being

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Game theory means rigorous strategic thinking. It's the art of anticipating your opponent's next moves, knowing full well that your rival is trying to do the same thing to you. Though parts of game theory involve simple common sense, much is

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unique approach to
examine what it means
to be a strategic leader.

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the skills, behaviors, and
tools found in typical
books on strategic
leadership, the authors
shed light on the

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attributes and qualities

necessary to lead

strategic change and

help transform a

business.

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of anticipating your

opponent's next moves,

knowing full well that

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the same thing to you.

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Principles. Objective
(Direct every military
operation towards a

clearly defined,

decisive, and attainable

objective) Offensive

(Seize, retain, and

exploit the initiative)

Mass (Concentrate

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combat power at the
decisive place and time)
Economy of Force
(Allocate minimum
essential combat power
to ...

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The Art of War is a
timeless book about war
strategy written by the
Chinese general and
military strategist Sun

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Tzu. His book has made strong influences on both Western and East Asian philosophy and military thinking.

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Length: 17 hrs and 2
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Description Game

theory means rigorous

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strategic thinking. It's the art of anticipating your opponent's next moves, knowing full well that your rival is trying to do the same thing to you. Though parts of game theory involve simple common sense, much is counterintuitive, and it can only be mastered by developing a new way of seeing the world.

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called The Art of
Deception —art instead
of science. The
commander must expect
the unexpected and

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predict the
unpredictable. A wise
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enough in using
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